



Escala Options	Page
D2D2T Backup Appliance.....	2
Storage Drawer.....	3
Rack Enclosure.....	3
HMC.....	3
I/O Drawers.....	4
Flat Panel Display.....	5
UPS.....	5
SUSE Linux.....	5
ARF Software.....	5
Escala Sales Manual.....	6



Learn More	
Buy Now	more ↓
Datasheet	more ↓
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Sizing	more ↓
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Escala Options		Configuration		End-User Pricing			Buy Now
Item	Description	Attachment	Rack Space	List	Cost	Discount	

D2D2T > 9500

9500-40	D2D2T - LTO3, 10-Slot, 3.2TB / 6.4TB, 2-Port	1, 2, 3, 4	4 EIA	\$35,500	\$35,500	-	BUY NOW
9500-42	D2D2T - LTO3, 10-Slot, 3.2TB / 6.4TB, 4-Port	1, 2, 3, 4	4 EIA	\$37,050	\$37,050	-	BUY NOW
9500-45	D2D2T - SAIT1, 10-Slot, 3.2TB / 6.4TB, 2-Port	1, 2, 3, 4	4 EIA	\$35,800	\$35,800	-	BUY NOW
9500-47	D2D2T - SAIT1, 10-Slot, 3.2TB / 6.4TB, 4-Port	1, 2, 3, 4	4 EIA	\$37,350	\$37,350	-	BUY NOW

D2D2T with AES Encryption > 9500

9500-50	D2D2T - LTO3, AES, 3.2TB / 6.4TB, 2-Port	1, 2, 3, 4	4 EIA	\$40,500	\$40,500	-	BUY NOW
9500-52	D2D2T - LTO3, AES, 3.2TB / 6.4TB, 4-Port	1, 2, 3, 4	4 EIA	\$42,050	\$42,050	-	BUY NOW
9500-55	D2D2T - SAIT1, AES, 3.2TB / 6.4TB, 2-Port	1, 2, 3, 4	4 EIA	\$40,800	\$40,800	-	BUY NOW
9500-57	D2D2T - SAIT1, AES, 3.2TB / 6.4TB, 4-Port	1, 2, 3, 4	4 EIA	\$42,350	\$42,350	-	BUY NOW



D2D2T Backup Appliance	
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Storage Drawer > 2104

B3-2104-DS4	14x35GB/10K, 1148 OPS, .51TB, 2104-DS4	2, 3	3 EIA	\$16,510	\$13,208	20%	BUY NOW
B3-2104-DS4A	14x73GB/10K, 854 OPS, 1.03TB, 2104-DS4	2, 3	3 EIA	\$12,156	\$9,725	20%	BUY NOW
B3-2104-DS4B	14x146GB/10K, 854 OPS, 2.06TB, 2104-DS4	2, 3	3 EIA	\$15,796	\$12,637	20%	BUY NOW
B3-2104-DS4C	14x300GB/10K, 854 OPS, 4.2TB, 2104-DS4	2, 3	3 EIA	\$27,010	\$21,608	20%	BUY NOW
B3-2104-DS4D	14x35GB/15K, 1274 OPS, .51TB, 2104-DS4	2, 3	3 EIA	\$22,796	\$18,237	20%	BUY NOW
B3-2104-DS4E	14x73GB/15K, 1274 OPS, 1.03TB, 2104-DS4	2, 3	3 EIA	\$33,996	\$27,197	20%	BUY NOW
B3-2104-DS4F	14x146GB/15K, 1274 OPS, 2.06TB, 2104-DS4	2, 3	3 EIA	\$47,996	\$38,397	20%	BUY NOW

Rack Enclosure > 7014

B3-7014-S25	Rack Enclosure > 24U , 7014-S25	1, 2, 3	n/a	\$5,199	\$4,159	20%	BUY NOW
B3-7014-T42	Rack Enclosure > 42U, 7014-T42	1, 2, 3	n/a	\$6,740	\$5,392	20%	BUY NOW

HMC Console > 7310-CR3

B3-7310-CR3	HMC > Rack-Mounted, 7310-CR3	1, 2, 3	1 EIA	\$5,209	\$4,167	20%	BUY NOW
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Escala Options		Configuration		End-User Pricing			Buy Now
Item	Description	Attachment	Rack Space	List	Cost	Discount	

I/O Drawer > 7311-D11

B3-7311-D11	I/O Enclosure > Configured, 7311-D11	3	4 EIA	\$20,262	\$16,210	20%	BUY NOW
B3-7311-D11A	I/O Enclosure > Configured, 7311-D11	3	4 EIA	\$12,588	\$10,070	20%	BUY NOW
B3-7311-D11B	I/O Enclosure > Configured, 7311-D11	3	4 EIA	\$15,990	\$12,792	20%	BUY NOW
B3-7311-D11C	I/O Enclosure > Configured, 7311-D11	3	4 EIA	\$16,363	\$13,090	20%	BUY NOW

I/O Drawer > 7311-D20

B3-7311-D20	I/O Enclosure > Configured, 7311-D20	2	4 EIA	\$20,608	\$16,486	20%	BUY NOW
B3-7311-D20A	I/O Enclosure > Configured, 7311-D20	2	4 EIA	\$11,900	\$9,520	20%	BUY NOW
B3-7311-D20B	I/O Enclosure > Configured, 7311-D20	2	4 EIA	\$15,869	\$12,695	20%	BUY NOW
B3-7311-D20C	I/O Enclosure > Configured, 7311-D20	2	4 EIA	\$17,185	\$13,748	20%	BUY NOW



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Escala Options		Configuration		End-User Pricing			Buy Now
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Flat Panel Console > 7316-TF3

B3-7316-TF3	Flat Panel Console > Configured, 7316-TF3	1, 2, 3	1 EIA	\$5,705	\$4,564	20%	BUY NOW
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UPS > 9910

B3-9910-P30	UPS > 2100 Watts, Rack/Tower, 9910-P30	1, 2, 3	10 EIA	\$7,094	\$5,675	20%	BUY NOW
B3-9910-P33	UPS > 2700 Watts, Rack/Tower, 9910-P33	1, 2, 3	10 EIA	\$6,460	\$5,168	20%	BUY NOW
B3-9910-P64	UPS > 4200 Watts, Rack/Tower, 9910-P64	1, 2, 3	17 EIA	\$9,203	\$7,362	20%	BUY NOW
B3-9910-P65	UPS > 4500 Watts, Rack/Tower, 9910-P65	1, 2, 3	15 EIA	\$7,092	\$5,674	20%	BUY NOW

SUSE Linux Enterprise Server 9 > License

B3-SUSE-1	SUSE Linux > 1-2 CPU, 1yr License	1, 2, 3	n/a	\$495	\$396	20%	BUY NOW
B3-SUSE-2	SUSE Linux > 1-16 CPU, 1yr License	1, 2, 3	n/a	\$1,095	\$876	20%	BUY NOW

SUSE Linux Enterprise Server 9 > SWMA

B3-SUSE-10	SUSE Linux > 1 CPU, 1yr, 9x5 SWMA	1, 2, 3	n/a	\$500	\$400	20%	BUY NOW
B3-SUSE-20	SUSE Linux > 1 CPU, 1yr, 24x7 SWMA	1, 2, 3	n/a	\$675	\$540	20%	BUY NOW

Application Roll-Over Facility > ARC

B3-ARF-D	ARF > V4 Class D License	1, 2, 3	n/a	\$2,820	\$2,256	20%	BUY NOW
B3-ARF-E	ARF > V4 Class E License	1, 2, 3	n/a	\$4,250	\$3,400	20%	BUY NOW
B3-ARF-F	ARF > V4 Class F License	1, 2, 3	n/a	\$6,380	\$5,104	20%	BUY NOW
B3-ARF-G	ARF > V4 Class G License	1, 2, 3	n/a	\$10,630	\$8,504	20%	BUY NOW
B3-ARF-H	ARF > V4 Class H License	1, 2, 3	n/a	\$15,000	\$12,000	20%	BUY NOW

Software Classification

- Class D:** 250-VL, 250R-VL, 250R-L, 250R, 245R
- Class E:** 850R-L, 450R-VL, 450R-L, 450R
- Class F:** 1650R, 850R
- Class G:** 3250R
- Class H:** 6450R

Hardware Classification

- Group 1:** 9115, 9110
- Group 2:** 9131, 9133
- Group 3:** 9117

